

# Shipping to Canada?

A Cost Comparison  
to Get You on Course



Canada offers a golden opportunity for U.S. retailers. The USPS® recently implemented zone-based pricing for Priority Mail International® shipments to Canada so that expensive routes are no longer factored into one blended rate.

And with UPS® and FedEx® now applying dimensional (DIM) weight pricing, it's time for small online businesses to take a closer look at their shipping options to Canada.

Here's how the U.S. Postal Service compares to FedEx and UPS. For U.S. businesses shipping to Canadian residences:

## USPS Priority Mail vs. FedEx Ground vs. UPS Standard Service

24x12x12 Package – USPS Zone 1.1 (ex. San Francisco to Mississauga)	USPS	FedEx	UPS
Actual Weight	5 lbs	5 lbs	5 lbs
DIM Weight	–	25 lbs	25 lbs
Base Charge	\$35.28	\$41.50	\$44.94
Fuel Surcharge	\$0	\$1.87	\$2.36
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$35.28</b>	<b>\$46.87</b>	<b>\$50.40</b>

## USPS Priority Mail vs. FedEx Ground vs. UPS Standard Service (cont.)

16x12x8 Package – USPS Zone 1.2 (ex. Philadelphia to Winnipeg)	USPS	FedEx	UPS
Actual Weight	4 lbs	4 lbs	4 lbs
DIM Weight	–	12 lbs	12 lbs
Base Charge	\$33.15	\$29.01	\$29.67
Fuel Surcharge	\$0	\$1.31	\$1.56
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$33.15</b>	<b>\$33.82</b>	<b>\$34.33</b>

18x14x10 Package – USPS Zone 1.1 (ex. Chicago to Calgary)	USPS	FedEx	UPS
Actual Weight	6 lbs	6 lbs	6 lbs
DIM Weight	–	19 lbs	19 lbs
Base Charge	\$37.41	\$47.89	\$52.14
Fuel Surcharge	\$0	\$2.16	\$2.74
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$37.41</b>	<b>\$53.55</b>	<b>\$57.98</b>

20x12x7 Package – USPS Zone 1.3 (ex. Boston to Vancouver)	USPS	FedEx	UPS
Actual Weight	3 lbs	3 lbs	3 lbs
DIM Weight	–	13 lbs	13 lbs
Base Charge	\$32.06	\$30.18	\$32.89
Fuel Surcharge	\$0	\$1.36	\$1.73
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$32.06</b>	<b>\$35.04</b>	<b>\$37.72</b>

## USPS Priority Mail vs. FedEx Ground vs. UPS Standard Service (cont.)

14x14x10 Package – USPS Zone 1.4 (ex. Phoenix to Montreal)	USPS	FedEx	UPS
Actual Weight	2 lbs	2 lbs	2 lbs
DIM Weight	–	15 lbs	15 lbs
Base Charge	\$31.97	\$31.62	\$34.78
Fuel Surcharge	\$0	\$1.42	\$1.83
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$31.97</b>	<b>\$36.54</b>	<b>\$39.71</b>

## USPS Priority Mail vs. FedEx Ground vs. UPS Worldwide Expedited\*

18x14x10 Package – USPS Zone 1.7 (ex. Juneau to Calgary)	USPS	FedEx	UPS
Actual Weight	6 lbs	6 lbs	6 lbs
DIM Weight	–	19 lbs	19 lbs
Base Charge	\$45.11	\$47.89	\$148.70
Fuel Surcharge	\$0	\$2.16	\$7.81
Residential Surcharge	\$0	\$3.50	\$3.50
<b>TOTAL COST</b>	<b>\$45.11</b>	<b>\$53.55</b>	<b>\$160.01</b>

13x12x12 Package – USPS Zone 1.5 (ex. New Orleans to Edmonton)	USPS	FedEx	UPS
Actual Weight	1 lb	1 lb	1 lb
DIM Weight	–	14 lbs	14 lbs
Base Charge	\$31.10	\$30.68	\$33.52
Fuel Surcharge	\$0	\$1.38	\$1.76
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$31.10</b>	<b>\$35.56</b>	<b>\$38.38</b>

12x12x12 Package – USPS Zone 1.8 (ex. Honolulu to Toronto)	USPS	FedEx	UPS
Actual Weight	1 lb	1 lb	1 lb
DIM Weight	–	13 lbs	13 lbs
Base Charge	\$32.63	\$30.18	\$125.40
Fuel Surcharge	\$0	\$1.36	\$6.58
Residential Surcharge	\$0	\$3.50	\$3.50
<b>TOTAL COST</b>	<b>\$32.63</b>	<b>\$35.04</b>	<b>\$135.48</b>

15x15x7 Package – USPS Zone 1.6 (ex. San Antonio to Ottawa)	USPS	FedEx	UPS
Actual Weight	2 lbs	2 lbs	2 lbs
DIM Weight	–	12 lbs	12 lbs
Base Charge	\$31.76	\$29.01	\$31.77
Fuel Surcharge	\$0	\$1.31	\$1.67
Residential Surcharge	\$0	\$3.50	\$3.10
<b>TOTAL COST</b>	<b>\$31.76</b>	<b>\$33.82</b>	<b>\$36.54</b>

\* UPS Standard does not offer shipping from Alaska and Hawaii to Canada, so UPS Worldwide Expedited is the most affordable option for those two comparisons.

For more information about shipping to Canada, please visit <http://online-shipping-blog.endicia.com/usps-price-change-shipping-rates-to-canada/>. For dimensional (DIM) weight pricing information, please visit <http://www.endicia.com/landing-pages/dimensional-weight>

Sources: 2015 USPS Commercial Base Pricing Tables, FedEx 2015 Service Guide, 2015 UPS® Rate and Service Guide.

[FedEx](#) and [UPS](#) published fuel surcharges in July 2015.